

Registration number: 270/26.04.2024

# **Questions and answers**

#### Question 1.

As kindly proposed in your invitation letter to participate to the tender, we would like to solicit a visit to your site.

Would you please propose a date for this visit?

### Answer

As mentioned in the tenderer book, the site can be visited within 10 calendar days from the date of the invitation receipt.

Therefore, you can come anytime during this period, preferably 29-30.04.2024.

### Question 2

In case one licensor should be in position to <u>not</u> offer one (or more than one) unit of the ones listed at point 3.3 of the Tender Book, how the relevant Licensor Proposal will be evaluated? It will be completely rejected or it will be valuated according to the criteria described at chapter 10 of the Tender book?

### Answer

The offer will not be rejected. The offer of individual units is also accepted – as described in chapter 3. The evaluation factors of the technical offer presented in Chapter 10 of the Tender Book are modified according to the following

SCORE TECHNICAL OFFER are made taking in consideration:	Max. 100
	points
The proposed technical solution considering the project described	30
in chapter 3 and the requirements of chapter 2	6x5
6 points are awarded for each unit which respect the	
requirements of chapter 2 - 2.1	
Integration of all units in the closed loop and ensuring process	
performance	
10 points is awarded only to the bidder who offers the entire	10
package (the 5 integrated units)	
Internal treatment of liquid, solid and gaseous emissions so as to	25
ensure compliance with the emission limits imposed by the EU and	
Romanian environmental legislation in forcé.	5x5
5 points are awarded for each unit, if included in the offer	



Provision of recipes for the manufacture of epoxy resins and	5
reactive diluent	
Technical assistance for the project implementation	20
20 points are awarded to the bidder which ensure the technical	4x5
assistance for the all units/ entire Project	
4 points to be granted to the offer which is including the technical	
assitance during the site Project implementation	
Similar projects (production of epichlorohydrin and/or epoxy resins) -	
10 points will be awarded to the tenderer which presenting the largest	10
number of similar projects	

The price will be presented in detail for each unit and activity.

The evaluation factors of the financial proposal - described in Chapter 10 of the Specifications will be applied for each unit offered separately, and the score obtained for each unit offered will be added together, resulting in the final financial score.

If one or more bidders submit bids only for certain units, and one or more bidders submit bids for all units, priority will be given in awarding the contract to the bidder/bidders who have submitted a compliant bid for all units, thus ensuring the performance of the whole process.

If no compliant offer provides all the units (respectively all the requirements from chapter 2 and chapter 3), the Beneficiary can decide to cancel the procedure.

## Question 3

Is the inclusion in the scope of supply of Detailed Engineering activities mandatory or it is possible to offer only License, PDP and technical services?

#### Answer

Yes, it is mandatory the tenderer to provide the Detail Engineering. The tenderer must to provide all the activities described in chapter 2.1 for each unit.

GENERAL MANAGER FLORIAN STAICU PROJECT MANAGER MARDARU ANAMARIA